

THE NEXT GENERATION OF **ARCHIVING** HAS ARRIVED.

An intelligent archive for the enterprise that enables you to:

Capture all of your data as it is created

Manage it simply and easily based on security, data protection and regulatory requirements

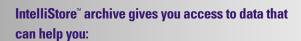
Use it to deliver business value

BACKED BY **INDUSTRY LEADING**EXPERIENCE

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providing innovative, easy-to-use storage solutions to our customers. And we archive more of the world's data than any other provider — two times more than the nearest competitor. Our service professionals are objective and dedicated to helping you find the best possible mix of storage products and services to protect and manage more data at a lower cost. We will work with your legacy systems as well as other vendors — whatever it takes to design the best solution to meet your current and future needs.

IntelliStore™ archive solution is supported by StorageTek's Global Services professionals who can help you unravel compliance regulations and keep you current with regulatory changes and their impact on your storage infrastructure and processes. At the same time, we can also assess your storage environment and recommend ways to protect your data from unwanted intrusions and other security risks. Focused on cost management, reliability and flexibility, our proven methodologies and commitment to best-in-class professional services and multi-vendor support help you gain and sustain measurable results.



- Seamlessly retrieve and repurpose data to tap into new markets, new customers, new offerings
- · Improve service delivery, customer service

For more information about
IntelliStore™ archive, please visit
www.STORAGETEK.com, or call
1.800.877.9220 or 303.673.5151.



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Storage Technology Corporation (NYSE: STK) is a \$2 billion global company that enables businesses, through its information lifecycle management strategy, to align the cost of storage with the value of information. The company's innovative storage solutions manage the complexity and growth of information, lower costs, improve efficiency and protect investments. For more information, visit www.storagetek.com, or call 1.800.275.4785 or 01.303.673.2800.

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INTELLISTORE™ ARCHIVE

INTRODUCING THE MISSING PIECE OF THE **PUZZLE**



Data growth is a given in today's world. The projected compound annual growth rate of archived data through 2007 is nearly 50 percent. And we know that not all data is created equal. The real question is: How can you derive real business value from your data today and over its lifetime? Especially knowing that some data needs to live longer than any hardware was designed to last.

To make matters more complicated, you're challenged with:

- Operating flat budgets and staffing
- Maintaining service levels 24 x 7
- Meeting compliance and governance requirements
- Responding to requests for data retrieval
- Enabling appropriate company-wide access to archived information
- Providing access to data from multiple applications
- Separate systems for structured and unstructured data

It can be puzzling to try to find a solution that meets all of these challenges.

StorageTek's IntelliStore™ archive platform enables:

- Scalable performance
- Classification and policy management
- Smart organization, retention, retrieval and management of data archives
- Reduced TCO
- Reduced business and regulatory risk
- Expanded business opportunities

INTELLISTORE™ ARCHIVE: THE MISSING PIECE TO THE ARCHIVE SOLUTION PUZZLE

Now you can harness, manage and retrieve all of that data in a way you've never been able to before — a way that addresses your need for scalability, manageability and performance.

IntelliStore™ archive uses a sophisticated policy management system to classify and organize information in the way that is best for your business — dramatically reducing your TCO by reducing labor and storage costs. Because it's been organized in a way that makes sense for your business — your data can be retrieved quickly and repurposed to create real competitive advantage. Plus, you can rest assured that your compliance and corporate governance policies are met through the market's first truly self-protecting, self-healing, self-migrating mechanisms.

REDUCE RISK

IntelliStore™ archive boasts unprecedented performance. It features enterprise-class reliability and meets the most stringent requirements for information protection, retention management and security. It offers automated management mechanisms that improve consistency and require mimimal human intervention.

IntelliStore™ archive enables software-based non-erasable, non-rewritable WORM storage for full control of each record. It has a built-in and enforced retention period, preventing specific records from being modified or deleted unless expired according to the policy you set. And, it gives you audit trails and the ability to move data between disk tiers or between disk and tape and prove that is unaltered.

All this proactive management of your archive data helps ensure you are in control, able to retrieve data when you need it to create competitive advantages, stay on top of corporate governance requirements and meet service level agreements.



IntelliStore archive solution delivers:

- More than 15 times the managed file capacity of any competitor's solution
- Throughput 10 to 20 times that of legacy content addressable storage
- WORM technology across tape and disk
- Consolidated archive management in a single platform
- Automated data protection for increased reliability
- Data encryption for improved safety
- Tiered storage infrastructure
- Performance and capacity scale independently

UNLEASH THE POWER OF YOUR DATA

IntelliStore archive gives you automated, policy-based access to previously dormant or unmanageable data — data that can enhance your business initiatives, improve customer service and generate revenue.

Its built-in policy management mechanisms use system- and customer-supplied metadata to classify and link storage management actions to your business goals. This enables you to achieve a higher "return on information" — improving service delivery to customers and staff. When used as a consolidation platform, IntelliStore™ archive also allows for more efficient discovery of content by enabling an enhanced view of data that was previously scattered across multiple platforms.

BUILD A FOUNDATION FOR THE FUTURE

With IntelliStore archive, you can protect your investments and be ready for the long haul. Its open architecture is independent of back-end technology. That means protected data will remain protected for as long as IntelliStore archive manages it; you can upgrade the storage media and your data remains safe.

IntelliStore archive features StorageTek's FlexLine™ 600 Series storage systems, the next generation capacity-centric platform of choice for information lifecycle management solutions. The disk sub-system delivers low-touch management, peerless reliability and the highest write throughput performance available in order to drastically reduce storage costs and mitigate the business risk associated with capturing, protecting and retrieving mission-critical data. Leveraged as a key component of the IntelliStore archive architecture, the FlexLine 600 Series enables scalable capacity and provides the continuous availability of archive data.

Plus, IntelliStore archive can effectively scale to near unlimited capacity. Its transparent management of tiered storage on the back end enables a minimum cost, while meeting long-term archive requirements. And, the ability to seamlessly upgrade frontend processing power with next-generation hardware gives you the ultimate in investment protection and clear options for growth.

Its almost limitless capacity and use of a multi-tiered archiving strategy, combined with its policy management mechanisms and open architecture, make IntelliStore archive the ultimate platform for your current and future archive applications.

This new generation of intelligent archiving can overcome the gaps in current solution points and raise the bar for enterprise archives. It can enable you to consolidate disparate archives and easily capture, manage and use data. Most importantly, this solution will help improve ROI and complete the archive solution puzzle.