STORAGETEK ®

IMPLEMENTATION SERVICES

SAN ENTERPRISE

SWITCHED ENVIRONMENT

Key benefits

Minimize interoperability problems

Validate that hardware and software products work together before implementing a solution.

Reduce downtime

Avoid painful disruptions and minimize the chaos associated with scheduled or unscheduled downtime.

Avoid hiring under pressure

Minimize costly and time-consuming efforts to find skilled resources under aggressive time frames.

Reduce risk

Select the right service to achieve the results you want. Proven implementation methodologies used by StorageTek professionals will expedite results and satisfaction.

Maximize ROI

Achieve the benefit of new technology sooner by expediting the implementation and availability of new technologies.

StorageTek's Implementation Services helps you maximize the full benefits of your storage solution investments — right from the start. The Baseline Implementation Services offering for SAN Enterprise Switched Environment includes delivery design validation, documentation, project management and knowledge transfer.

Consulting services include:

- Project planning, outlining tasks and resources
- Status meetings and reports
- Documentation of issues encountered during project's lifecycle and escalation process
- Single point of contact between you and the implementation team
- Verification of your requirements based on pre-sales activities
- Validation of business requirements
- Verification of solution design and alignment of design-to-business requirements
- Validation of system interoperability
- Test plan development and execution
- Definition of testing acceptance criteria
- Documentation of project plan, design document, interoperability guide, engineering diagram
- Knowledge transfer of basic product operations, trouble shooting and event call management; support call procedures; product profile/configuration export procedures

Implementation services include:

- SAN architecture and design
- Up to 32 port connections into fabric
- Attachment of up to 12 servers, dual path
- Eight connections to storage devices
- Implementation and configuration of Fabric Manager Software
- Configuration of HBAs, if applicable
- Configuration of LUNS

Services not included:

- SAN assessment
- Data migration

Additional consulting services

In addition to Baseline Implementation Services, StorageTek® offers a higher-level consulting service for organizations whose implementation needs go beyond the baseline level. To learn more, ask your StorageTek representative about Custom Implementation Services, or visit www.storagetek.com.

Engage the storage experts

StorageTek's Global Services professionals help you address storage challenges by delivering integrated solutions that optimize and manage storage performance over the life of your data. Focused on cost management, reliability and flexibility, our proven methodologies and commitment to best-in-class, global professional services and multi-vendor support help you gain and sustain measurable results. Covering over 50 countries, more than 2,100 service professionals deliver solutions that support more than 17,000 customer data centers worldwide.

STORAGETEK®

ABOUT STORAGETEK®

Storage Technology Corporation (NYSE: STK) is a $2 billion global company that enables businesses, through its information lifecycle management strategy, to align the cost of storage with the value of information. The company's innovative storage solutions manage the complexity and growth of information, lower costs, improve efficiency and protect investments. For more information, visit www.storagetek.com, or call 1.800.275.4785 or 01.303.673.2800.

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