GLOBAL STORAGE ARCHITECTURE SERVICES
MULTIPLE VENDORS. SINGLE POINT OF CONTACT.

STORAGETEK'S OFFERINGS

KEY BUSINESS BENEFITS

> **Reduce total cost of ownership (TCO)**
Free profits that may be trapped in poorly performing disk, tape and storage network resources. Improve performance and capacity utilization. Consolidate costly distributed storage into a centrally managed pool. Automate to reduce the administrative burden. Implement best practices to reduce management costs.

> **Lower business risk**
Protect business-critical information with higher performing backup and recovery processes.

> **Satisfy users and customers**
Maintain or improve service levels.

> **Prepare your business for growth**
Streamline the migration path, and minimize disruption, as you move from one storage environment to another with StorageTek's scalable solutions. Manage information according to its value as it moves through its lifecycle.

No matter what IT challenges you're facing, you're being asked to do more with fewer resources. You may be in the midst of a merger, acquisition or consolidation, which causes a change in IT strategy. Or, you may be challenged by issues related to backup, asset management, rapid growth, migration to new platforms, regulatory requirements or service level agreements.

GAIN CLEAR DIRECTION

Through expert assessment and design services, the StorageTek® Global Storage Architecture Services team gives you a clear picture of where you are today and where you need to be to get the most out of your storage solution. As a result, you can take steps to improve your bottom line.

MAKE INFORMED DECISIONS

The Global Storage Architecture Services team completes assessment and design activities that result in a final report, executive presentation, a proposed solution, an interoperability guide and a project plan for implementation.

The comprehensive assessment includes an audit of your business and IT processes, a profile of your storage systems, identification of issues and opportunities related to operational efficiencies, processes, standards and backup/recovery, along with an action plan.

The design phase focuses on consolidating devices when consolidation is justified, improving strategic capacity and performance, easing evolution/migration in your IT environment, and minimizing the administrative burden through best practices.

ADDRESS KEY PRIORITIES

Global Storage Architecture Services addresses five key IT priorities: affordability, availability, manageability, technology migration and security. By out-tasking assessment and design activities, you gather the metrics and details you need to improve storage TCO without sacrificing attention to core business issues. And, through knowledge transfer, your staff can continue to support your new solutions.

STORAGETEK®

TARGET ASSESSMENT AND DESIGN TO YOUR BUSINESS NEEDS

Global Storage Architecture Services consists of five focus areas that are designed to address primary IT operating challenges, with the goal of reducing total cost of ownership.

Storage Appraisal—a high-level appraisal of overall storage utilization, data aging patterns, backup effectiveness, read/write ratio, data duplication and throughput. This service highlights potential high-return areas, identifies waste and uncovers opportunities to use hierarchical storage techniques.

Backup/Recovery Optimization—a discovery project that shows you how to better meet your backup/restore windows and improve mirroring of vital information or restore lost data. Increase your confidence in meeting regulatory requirements for data protection and identify the optimum way for you to transition your backup/restore solution to one using Legato, Tivoli or VERITAS software.

Disk Capacity Optimization—a profiling service that uncovers and eradicates wasted disk space and improves storage management practices in DAS, NAS and SAN arrays. Receive metrics related to disk and database space used and allocated, aging data profile, duplicate files and optimum storage tiers.

SAN Optimization—an assessment of your current environment, including DAS, NAS and SAN disk, plus tape resources, including drives and libraries. Reduce SAN management costs, improve service levels, maintain interoperability and eliminate storage "islands" in favor of a centrally managed SAN.

Storage Management Gap Analysis—an examination of your mainframe or Open Systems storage management situation, including operational processes, organizational structure, documented and undocumented procedures, conventions and metrics. You can compare your situation to industry standards and best practices and review a gap report that includes recommendations for Information Lifecycle Management™, technology, processes and personnel.

ENGAGE THE STORAGE EXPERTS

StorageTek Global Services provides world-class, worldwide service and support with a full range of offerings tailored to meet your business needs. More than 2,300 service professionals in over 50 countries deliver solutions that support more than 17,000 customer data centers worldwide. Global Services offerings help you service your customers, manage growth, reduce your management burden and maximize your return on investment.

To find out more about Global Storage Architecture Services and other Global Services solutions, contact your StorageTek representative or visit www.StorageTek.com.

International Offices

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Austria: 0800.20.16.31	China: 86.10.8251.1911	India: 91.80.226.7272	Mexico: 52.55.9177.1800	South Africa: 0800.99.5820	971.4.3900162
Belgium: 0800.75.327	Denmark: 44836111	Ireland: 1800.55.33.54	The Netherlands:	Spain: 900.99.33.66	United Kingdom: 0800.731.8852
Brazil: 55.11.3044.4599	Finland: 08001.13361	Italy: 167.790.852	0800.022.8496	Sweden: 020.798.711	
Canada: 905.602.5586	France: 0800.82.83.57	Japan: 81.3.3746.9711	Norway: 800.11.220	Switzerland: 0800.83.87.65	
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