



GLOBAL SERVICES

INTELLIGENT ARCHIVING AND COMPLIANCE

BUSINESS VALUE ASSESSMENTS

Key benefits

Reduce risk

Use intelligent archiving to track, protect and access data to help meet privacy, governance and legal preservation requirements, such as GLBA, HIPAA, CA SB 1386 and Sarbanes-Oxley. Be prepared for compliance audits.

Avoid penalties, uncover liabilities

Identify and mitigate issues related to data retention and regulatory requirements.

Enhance security

Pinpoint data vulnerabilities, improve risk management and decrease your liability.

Save money

Classify, manage and move data across a multi-tiered storage infrastructure to lower archive and compliance costs without compromising performance or access.

Reduce complexity

Take on increasingly demanding regulatory rules by leveraging existing IT investments, addressing growth and streamlining storage policies and procedures.

Improve ability to compete

Handle continuing data growth by freeing up resources; use data to meet business objectives and capitalize on new opportunities.

Enabling cost-effective regulatory compliance

Increasing industry and government regulations are driving more complexity into the storage environment. With compliance initiatives emerging across organizational boundaries, many companies are creating compliance offices that report to the executive level. Successful compliance initiatives within any organization will not only take into account the business impact of applicable regulations, but will also verify that the technology meets the regulatory compliance challenges.

Integrating, accessing, analyzing and storing information is more significant than ever before, due to the introduction of legislation and regulations affecting how long different kinds of records must be saved, such as the Sarbanes-Oxley Act of 2002 (SOX), the Health Insurance Portability and Accountability Act (HIPAA) and European Union enhanced data standards.

The regulatory environment is evolving rapidly, and international corporations need to deal with regulations at both a local and global level. Any technology solutions need to be flexible and scalable so changes required by regulation will be simple to implement across the organization.

With an Intelligent Archiving and Compliance Assessment from StorageTek, you get the objective information you need to enhance your ability to meet evolving compliance mandates. You can improve data archiving and reduce the risk of not meeting regulatory requirements. And you can lower your costs by using storage tiers that balance the cost of storing and managing information with its changing value over time.

Our agenda for accurate analysis

Independent, informative and invaluable, an Intelligent Archiving and Compliance Assessment begins with a thorough review of your architecture from multiple perspectives. Using our best-in-class approach, our storage experts analyze and validate your archive compliance policies and procedures. This allows you to replace guesswork with solid facts and to pinpoint problem areas, address risks and determine solutions.

Three levels of service

Our Intelligent Archiving and Compliance Assessment offers three progressive levels of service: Discovery, Architecture Review and Optimization. These three levels provide you the flexibility to better manage your storage environment. Each assessment includes a written report, recommendations and specific steps you can take to help you comply with data archiving regulations, reduce risks and control costs. They have been designed to build on each other based on findings, needs and requirements.

Assessments at-a-glance

Levels of service	Overview
Discovery	Quick, high-level evaluation for greater insight into potential areas of improvement
Architecture Review	In-depth analysis to pinpoint causes and specific solutions to known storage challenges
Optimization	Analysis and implementation of actionable steps to remedy root causes of storage challenges

Simplifying archive compliance

Navigating regulatory requirements is confusing, and understanding how it impacts your business can be daunting. Determining how to comply with these complex archive regulations — while trying to cut overall costs — isn't easy either. Through our business assessments, we can help you find a simplified solution that helps meet these complex challenges.

Discovery — evaluating the ability to meet regulatory requirements and avoid risks

Achieving less complexity starts with a Discovery assessment of your existing storage solution's compliance with current regulatory legislation. Through our Discovery assessment, we assess current policies and procedures, sample and review data vulnerability, and then map the results to yield compliance-readiness indicators.

Whether we validate your storage system's capabilities or pinpoint areas needing improvement, our objective analysis provides steps to help you:

- Identify and implement best archive-compliance practices
- Assess your compliance with privacy and governance principles
- Justify data management and security controls based on ROI

Architecture review — design for the future

A Discovery assessment tells you what is going wrong. An Architecture Review pinpoints why. While StorageTek does not provide any legal advice, we provide technical ways to assist you in uncovering and decreasing liability, and make control recommendations to improve data safeguards through our detailed profile of your storage system. We then help you design a new tiered storage architecture that will help you meet your compliance needs and requirements.

Our written report, recommendations and next steps help you:

- Prioritize corrective actions based on risk
- Leverage IT controls to simplify compliance and cut costs
- Identify opportunities to adopt best archive-compliance practices
- Control compliance programs

Optimization — improve performance without changing everything

An Optimization assessment is all about mitigating risk and maximizing the productivity and performance of your current storage infrastructure. Working within its existing design, capacity, budget and other limitations, our experts neutralize the underlying causes of your archive compliance challenges by taking corrective action. They also manage the project, leaving your staff free for other tasks.

In addition to our mitigation initiatives, the Optimization assessment includes a final report with a root cause analysis, business case and actionable next steps to help you:

- Reduce data security risks to acceptable levels
- Improve user/customer satisfaction and flexibility
- Handle data growth, while supporting you to meet regulatory mandates
- Position for growth
- Devise a long-term data storage strategy that helps you comply with evolving regulatory mandates such as GLBA, HIPAA, CA SB 1386 and Sarbanes-Oxley

Why StorageTek?

With more than 36 years of proven storage expertise and a highly trained and experienced staff, no one is better positioned than StorageTek® to provide you with insightful, detailed and objective assessments.

As a pioneer in information lifecycle management (ILM), we have both experience and proven results in applying our ILM strategy to our customers' toughest storage challenges. And, unlike other vendors, we offer independent analysis, unique analytical tools and a range of options including technologies, partners and our own portfolio of solutions. Our solutions are driven by your needs and aimed entirely at your success.

Engage the storage experts

StorageTek's Global Services professionals help you address storage challenges by delivering integrated solutions that optimize and manage storage performance over the life of your data. Focused on cost management, reliability and flexibility, our proven methodologies and commitment to best-in-class, global professional services and multi-vendor support help you gain and sustain measurable results. Covering over 50 countries, more than 2,100 service professionals deliver solutions that support more than 17,000 customer data centers worldwide.



STORAGETEK®

ABOUT STORAGETEK®

Storage Technology Corporation (NYSE: STK) is a \$2 billion global company that enables businesses, through its information lifecycle management strategy, to align the cost of storage with the value of information. The company's innovative storage solutions manage the complexity and growth of information, lower costs, improve efficiency and protect investments. For more information, visit www.storagetek.com, or call 1.800.275.4785 or 01.303.673.2800.

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