



HEALTHCARE SOLUTIONS

Key benefits

Increased efficiency

Increase efficiencies with more automation and less human intervention.

Regulations enabler

Enable compliance with multiple automated copies for local and remote disaster recovery.

Easy integration

Share digital images locally and remotely across the healthcare enterprise.

Cost-efficient, scalable tiered storage

Automate data management and retrieval using a cost-efficient information lifecycle management approach that scales for growth.

Experienced perspective

Leverage StorageTek's 30-plus years of experience dedicated to meeting storage needs.

Respond to change with agility

For healthcare providers, change is a constant. Regulatory requirements are escalating. Data management issues are growing in complexity. And all the while, you need to gain new efficiencies through tighter integration of the healthcare enterprise, while maintaining a shrinking budget. StorageTek's Healthcare Solutions portfolio can help you respond with more agility to today's dynamic healthcare environment.

Complete end-to-end solution

StorageTek's complete end-to-end solution offerings address the many different types of data management needs relative to healthcare enterprise while help meeting regulatory mandates administration, insurance, radiology, cardiology, pathology, and evolving regulatory issues. Along with our best-in-class partners, StorageTek® provides the right technology at the right price with the right performance.

Professional Services

Storage Services

StorageTek has been designing and implementing complex, mission and business critical storage environments for more than 35 years and Professional Services draws on consistent best-practices and methodologies that have been deployed worldwide. Based on the comprehensive interviews focused on business requirements and data storage environments, StorageTek's team provides impartial findings and recommendations about your data center environment that can positively impact the bottom-line, while delivering higher service levels. We are committed to completing projects on time, within budget and with the least amount of disruption to your business.

Professional Services include:

- Storage Assessment — Architecture and Design
- Business Continuity and Disaster Recovery Services
- Data Center Services — Relocation, Consolidation and Migration
- Implementation Services — Project Management, Planning, Proof-of-Concept, Deployment, Testing
- Education Services — Training and Development

Strategic Storage

The Strategic Storage option takes into account your data management needs from a customized, strategic perspective, while continuing to optimize the integration of information across the healthcare enterprise.

The Strategic Storage option includes System Attendant Service and Health Check Service.

Through System Attendant Service StorageTek becomes an extension of the healthcare enterprise's IT department. We remotely monitor the daily operations of your storage archive. Once the service is in place, StorageTek's Frontline Help Desk staff receives daily status reports and 24 x 7 hourly updates on your environment and proactively scans for possible problem areas. If a problem is identified, our Professional Services team works with our industry-leading healthcare partners to resolve the problem in real time.



Kodak

PHILIPS



SIEMENS

Health Check Service is a non-invasive monitoring process that gives you an evaluation of your storage infrastructure configuration and performance. This process can help you optimally align the resources in your storage environment with your data management, retention and protection needs.

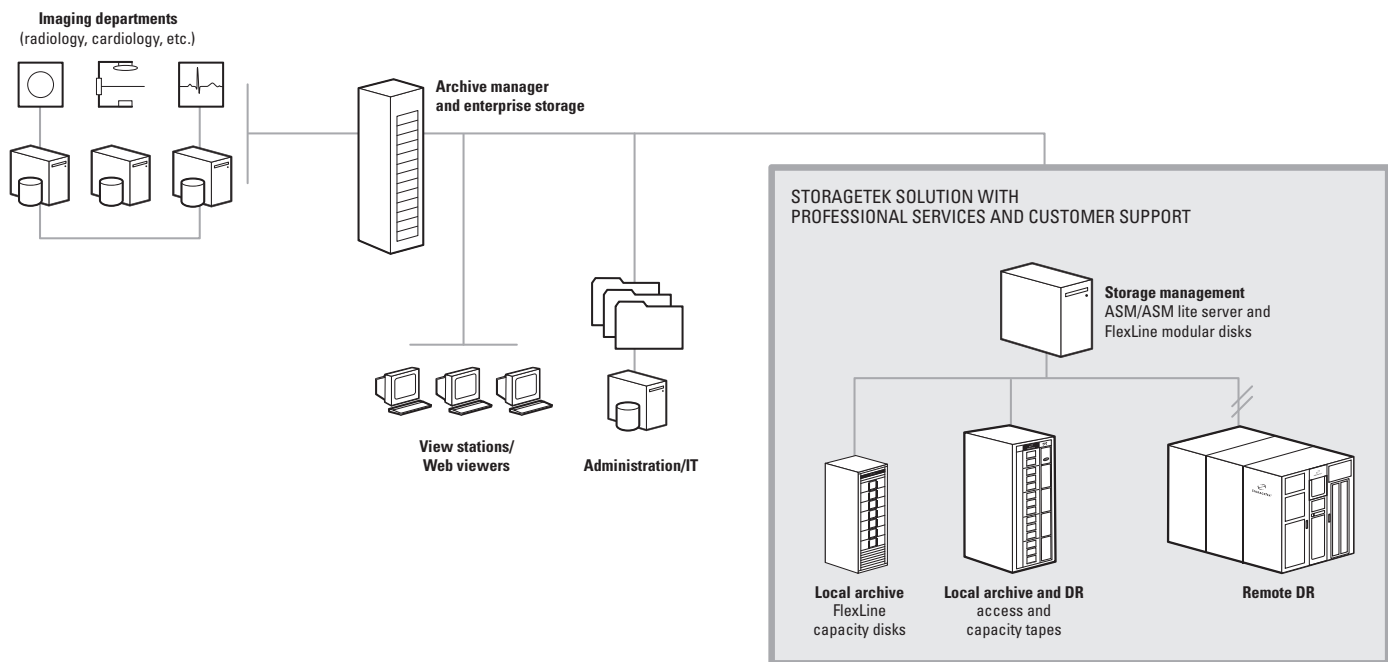
Customer support services

TekCare™ Support services are comprehensive programs designed exclusively to support the StorageTek solutions. At any one of the four different levels of hardware and software support, customers can access our world-class Remote Resolution Centers from around the globe through a single point of contact.

Enterprise Support Services offers third-party hardware and software support and maintenance. IT managers make a single call when things go wrong, rather than multiple calls to all the different vendors.

Remote Managed Storage services provides a suite of solutions that works behind the scenes to offer relief from daily storage management fire fighting. StorageTek's Storage Operations Center (SOC) remotely monitors and reports capacity and utilization, storage performance and availability, backup events and SAN topology 24 x 365. You make decisions based on facts, not hunches.

End-to-end healthcare solution



Storage Management

Application Storage Manager® (ASM) software

ASM automatically manages and transparently moves files from disk to appropriate cost-effective storage media based on user-defined policies. Balance cost, performance and capacity while managing the growth and access requirements of your information asset.

Storage infrastructure

StorageTek's information lifecycle management strategy integrates our world-leading SATA, FlexLine™ 200 Series and 300 Series storage systems, L-Series™ tape libraries and StreamLine™ modular library series. Store the right data at the right place at the right time according to its value.

Best-in-class partners

Leverage StorageTek's strategic partnerships with leading healthcare software vendors, that include Agfa Healthcare, Kodak Health Imaging, Philips Medical Systems, Rorke Data and Siemens Medical Solutions.

To learn more

Take advantage of StorageTek's extensive experience in the healthcare industry as a major provider of medical image archives. To learn more about StorageTek's Healthcare Solutions portfolio and how it can help you manage your rapidly changing needs, contact your StorageTek representative, or visit www.storagetek.com.



ABOUT STORAGETEK®

Storage Technology Corporation (NYSE: STK) is a \$2 billion global company that enables businesses, through its information lifecycle management strategy, to align the cost of storage with the value of information. The company's innovative storage solutions manage the complexity and growth of information, lower costs, improve efficiency and protect investments. For more information, visit www.storagetek.com, or call 1.800.275.4785 or 01.303.673.2800.

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