



STORAGETEK® & DVTel DIGITAL VIDEO MANAGEMENT SYSTEM SECURITY SURVEILLANCE SOLUTIONS

Key benefits

Full DVR functionality

Get a host of high-end features, plus faster retrieval times, wireless viewing and more.

Cost-saving connection to existing network

Create an optimized, dedicated network using Ethernet connectivity or an existing telephone infrastructure.

Flexible, scalable and cost-effective storage

A complete array of storage options keeps information secure and available at an affordable price.

All-digital video sources

Using all-digital video sources, the system functions as a true virtual matrix switcher.

Exceptional reliability

Built-in redundancy and fault-tolerant architecture allow continued recording even if the system goes down.

Open systems platform

Open systems operation leverages your current system without the expense of equipment you don't need and additional training.

Supervisory Control and Data Acquisition (SCADA) capabilities

Simplifying today's complex security environment, this integrated solution collects data from DVTel's systems, HVAC, building automation applications and more — then uses the data to make decisions and manage systems.



StorageTek and DVTel's
flexible open systems NVRS
solutions offer exceptional
reliability and performance
at an affordable price.



StorageTek® and DVTel join forces to offer today's most complete Digital Video Management solution

Monitor, record and store all

The combination of DVTel's exceptional, integrated IP security solutions platform and StorageTek's leading digital video archive solutions make security surveillance as easy, affordable and capable as it gets. Unlike traditional systems, our integrated, enterprise-class security solutions ease into existing Ethernet frameworks, seamlessly bridging the gap between security and IT and delivering high frame rates, scalability and reliability today...plus unique benefits you can leverage for years.

All the features of best-in-class digital video recorders ... and more

DVTel's fully-digital network video recording system (NVRS) architecture keeps things simple. All the digital video recorder (DVR) features you expect are already built-in — along with time- and money-saving extras. In addition to video and audio recording, data encryption and system control using either a map or camera list, you can view data from PDAs and cell phones. You can also record more cameras on a standard PC. And, with StorageTek® in the picture, you can store and retrieve video much faster than with other systems.

Two ways to connect to existing systems

Connecting the new NVRS to an existing Ethernet network or telephone infrastructure is easy. There are no wires to pull. No fiber to trench. No coaxial cable to run. You even save floorspace because our solution offers a smaller footprint than any comparable system.

Save up to 30 percent or more in costs

The noise of traditional analog cable transmissions can greatly reduce image quality. DVTel's NVRS uses MPEG-4 compression to solve this problem while reducing storage needs and recording costs. StorageTek's full range of tape, disk and storage management software solutions reduces storage costs further by storing the right information in the right place for the right access at the right price. Stored video is always available, regardless of file size or data age. And your storage will scale almost limitlessly, from 2 terabytes one day to multiple petabytes over the years. The combined solution can save 30 percent or more off the cost of traditional DVR systems.

StorageTek & DVTel Digital Video Management System

All the capabilities of a matrix switch

With DVTel's all-digital NVRS camera and video sources, the entire system works as a virtual matrix switcher. Integrating a traditional matrix keyboard or other matrix peripherals and using text overlays is no problem. Any camera can be switched to any monitor ... and all cameras can be controlled from the keyboard. This is true flexibility.

A system designed to keep pace with technology advancements

StorageTek and DVTel open systems solutions work with what you have now and new technology you may have later ... without risking past investments. For example, DVTel software allows interoperability from each location to every other location — even if different hardware is used. Adding cameras is done without technicians, downtime or major expense. And StorageTek digital video archives allow continuous video availability — even during maintenance, upgrades and system changes.

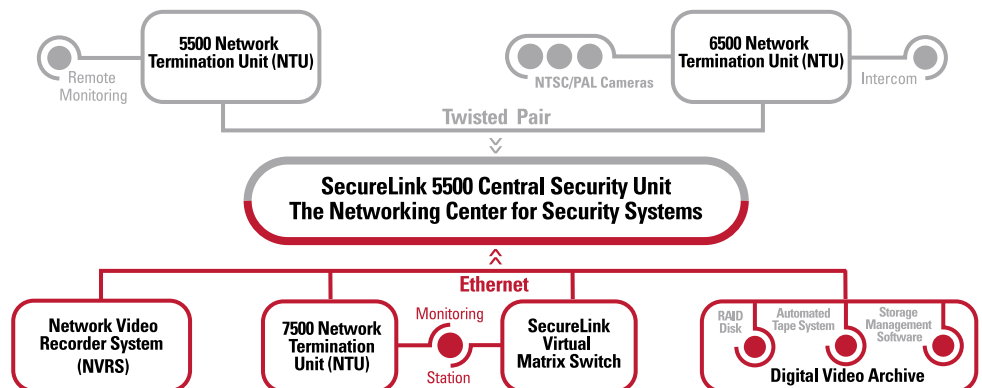
StorageTek and DVTel Digital Video Management System: balanced, powerful, complete

- Distribute and use images with ease. Locate recorders and monitors anywhere on the network or access via the Web — and manage it all as one integrated system.
- Get the quality you need. View all cameras at the same rate but record them at different rates as needed.
- Protect your video. Superior redundancy and fault-tolerant architectures protect against failure. DVTel uses the latest in digital signature and virus protection and StorageTek further secures data with:
 - Storage mirroring
 - Early failure detection
 - Hot spare drive replacement
 - Lights-out operation
 - Automatic backups
 - Remote storage and fast recovery
 - Secure administration, audit trails and authentication
- Plan ahead. Future-proof StorageTek and DVTel systems allow forward compatibility, scalability and upgradeable software that will evolve with changing needs.

About DVTel

DVTel bridges the gap between security systems and the network by offering a full-featured, enterprise-wide Network Video Recorder System (NVRS) that functions as an integration platform for several mission-critical security systems. The NVRS platform incorporates the most sought after features of three best-in-class hardware systems — Digital Video Recorder (DVR), video matrix switching system and video multiplexer — into one software-based system. The NVRS platform is based on a distributed architecture, which allows the end user to leverage existing networking infrastructure while eliminating the need for multiple, costly wiring sets. With the DVTel platform, there is no need for coaxial cable for video transmission, 4-wire for PTZ, 2-wire for access control, 4-wire for intercom or 2-wire for alarm input and output control signals. All five sets of signals are carried over standard Ethernet or telephone cables.

DVTel doesn't stop there. The NVRS platform forms the core of DVTel's total Security Information Management System — an integrated surveillance system, which organizes access control data, facility management system status, emergency procedure documents and active maps that pinpoint security equipment location, onto one user/operator display. The Paramus, NJ-based company is privately held, with offices in the UK and Israel. For more information, visit the DVTel Web site at www.dvtel.com.



StorageTek and DVTel NVRS solutions include recorders, switches, disk and/or tape storage and storage management software. To protect past investments, the systems work within existing frameworks.

ABOUT STORAGETEK®

Storage Technology Corporation (NYSE: STK) is a \$2 billion global company that enables businesses, through its information lifecycle management strategy, to align the cost of storage with the value of information. The company's innovative storage solutions manage the complexity and growth of information, lower costs, improve efficiency and protect investments. For more information, visit www.storageitek.com, or call 1.800.275.4785 or 01.303.673.2800.

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