



GLOBAL SERVICES

# VIAREMOTE™

REMOTE MANAGED STORAGE SERVICES

## Key benefits

### Protect business-critical information

Back up data on PCs, laptops and servers anywhere on your network — data center, remote offices and mobile workforce — to a secure, offsite facility. Encryption provides comprehensive data security.

### Reduce downtime, improve productivity

Automate daily backups and you can reduce manual intervention in backup processes and minimize the effect of unplanned downtime and data loss caused by human error and other IT events.

### Fulfill business continuity or compliance requirements with rapid data restores

Initiate restores yourself from a Web-based portal. Enable fast, full-system restores at LAN speed with an optional onsite appliance.

### Contain costs

Pay as you go with ViaRemote on a monthly usage basis, with no upfront capital investment.

### Save money

Skip the expense of in-house staff and equipment. Pursue consolidation initiatives and eliminate redundant equipment at distributed locations.

### Maintain control

View key metrics and download reports at your convenience through a Web-based portal.

### Operate with confidence

Rest easy knowing that ViaRemote is backed up by storage experts who monitor and manage hardware and software 24 x 7.

## Offsite backup and recovery for PCs, laptops and servers

In today's increasingly decentralized organizations, the costs to manage, keep available and recover geographically dispersed data can be overwhelming. Add the staggering costs of downtime and the ever-growing requirements for regulatory compliance, and the risks of poor data protection are just too great to ignore. With ViaRemote™ services, you can protect your company-wide data — from desktop to server, remote office to data center — with a cost-effective, easy-to-use data protection service.

### Enterprise-wide data protection

ViaRemote services is a fully-managed remote data protection offering for your entire business. Data from servers, PCs and laptops, located anywhere on your IP network is automatically backed up to a secure, highly available offsite storage facility. This service provides a way for all of your data to be centrally managed, protected and recoverable. Whether you need to retrieve lost data, respond to a regulatory audit or recover from a disaster, ViaRemote services provides restorability with financially-backed service levels.

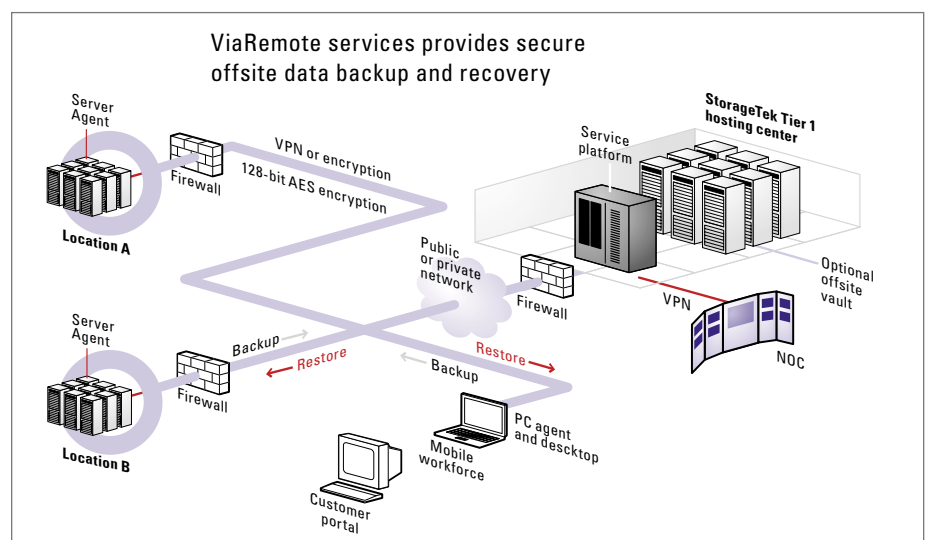
### Remote backup and restore made easy

ViaRemote services simplifies every aspect of protecting your data — from automated backups to rapid Web-based restores. ViaRemote services minimizes the impact of backup processing on your servers and network to reduce operating and storage management costs. After platform initialization has been completed for a particular server or PC, daily backups occur automatically, performing the equivalent of a full daily backup in a fraction of the time. ViaRemote services' Web-based portal enables you to restore vital company data to an existing location or to a recovery facility of your choice. The portal also allows you to view metrics and download reports.

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ARSENAL  
DIGITAL SOLUTIONS



### Simple, reliable, predictable and affordable backup and recovery

ViaRemote services makes your storage management costs more predictable and accountable. We provide all the hardware, software, installation, provisioning and operational support to deliver a best-practices data protection service. You pay only for what you use. ViaRemote services eliminates the research, implementation, hiring and training costs of launching an in-house solution — while accelerating service delivery. It provides multi-platform support, and includes our world-class, 24 x 7 monitoring, management and support services. This offers you a fast, cost-efficient and convenient way to provide consistent data protection across all your branch offices and other remote locations, while leveraging existing network connections. In short, ViaRemote provides simple, proven data backup and recovery services with the advantage of no capital investment.

### ViaRemote Fast Restore option

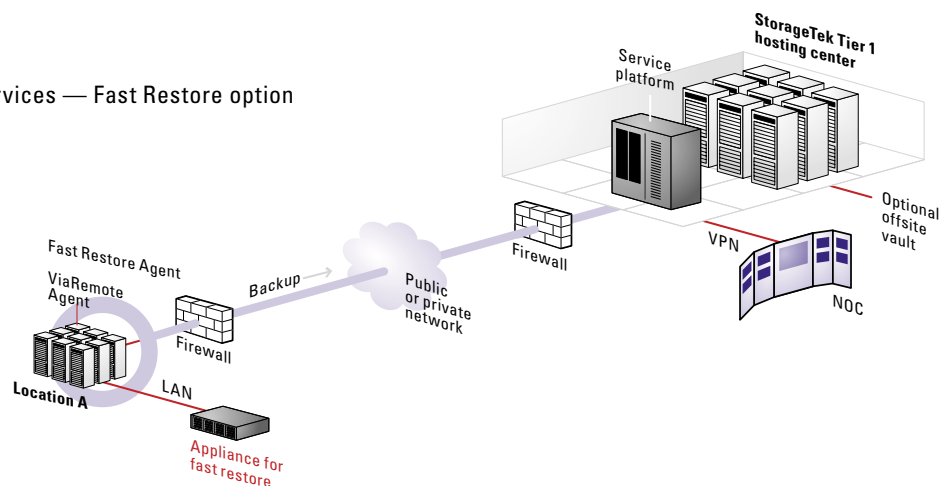
The ViaRemote Fast Restore option provides rapid onsite data recovery to help meet increasingly stringent recovery time objectives. The service is delivered through the installation of a preconfigured storage appliance on your local area network, enabling a failed server to be recovered in hours rather than days. You identify backup file targets and the necessary backup schedule, and backups are then sent automatically from your servers, across the LAN, to the onsite appliance. Copies of the application data are maintained by the onsite appliance and available for recovery at LAN speeds. For added protection, standard ViaRemote backups are separately sent from the server to the offsite ViaRemote platform, providing added security for the data on which your company depends.

### Engage the storage experts

StorageTek's Global Services professionals help you address storage challenges by delivering integrated solutions that optimize and manage storage performance over the life of your data. Focused on cost management, reliability and flexibility, our proven methodologies and commitment to best-in-class, global professional services and multi-vendor support help you gain and sustain measurable results. Covering over 50 countries, more than 2,100 service professionals deliver solutions that support more than 17,000 customer data centers worldwide.

ViaRemote™ is a trademark of Arsenal Digital Solutions Worldwide, Inc.

ViaRemote services — Fast Restore option



### ABOUT STORAGETEK®

Storage Technology Corporation (NYSE: STK) is a \$2 billion global company that enables businesses, through its information lifecycle management strategy, to align the cost of storage with the value of information. The company's innovative storage solutions manage the complexity and growth of information, lower costs, improve efficiency and protect investments. For more information, visit [www.storagetek.com](http://www.storagetek.com), or call 1.800.275.4785 or 01.303.673.2800.

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